

书籍信息

版次:1 页数:358 字数: 印刷时间:1999年10月01日 开本: 纸张:胶版纸 包装:精装 是否套装:否 国际标准书号ISBN:9780887309571

内容简介

How do you get in on those deals--especially if you're not a Silicon Valley insider? How do you buy the high-tech win-ners and avoid the losers? How do you find the Yahoo!s, Microsofts, and Ciscos of tomorrow?

The answers are here, in this newly revised edition of the national bestseller The Gorilla Game. The book reveals the dynamics driving the market for high-tech stocks and out-lines the forces that catapult a select number of compa-nies to "gorilla" status--dominating the markets they serve in the way that Yahoo! dominates internet portals, Microsoft dominates software operating systems, and Cisco dominates hardware for data networks.

Follow the rules of The Gorilla Game and you will learn how to identify and invest in the "gorilla candidates" early on--while they are still fighting for dominance, and while their stocks are still cheap. When the dust clears and one company clearly attains leadership in its market, you'll reap the enormous returns that foresighted investors in high-tech companies deserve. How do you get in on those deals--especially if you're not a Silicon Valley insider? How do you buy the high-tech winners and avoid the losers? How do you find the Yahoo!s, Microsofts, and Ciscos of tomorrow? The answers are here, in this newly revised edition of the national bestseller The Gorilla Game. The book reveals the dynamics driving the market for high-tech stocks and out-lines the forces that catapult a select number of companies to "gorilla" status--dominating the markets they serve in the way that Yahoo! dominates internet portals, Microsoft dominates software operating systems, and Cisco dominates hardware for data networks. Follow the rules of The Gorilla Game and you will learn how to identify and invest in the "gorilla candidates" early on--while they are still fighting for dominance, and while their stocks are still cheap. When the dust clears and one company clearly attains leadership in its market, you'll reap the enormous returns that foresighted investors in hightech companies deserve. This new edition of The Gorilla Game has been updated and revised throughout, with new focus and new insights into choosing the internet gorillas--the companies that are destined to dominate internet commerce. Bestselling author Geoffrey A. Moore is one of the world's leading consultants in high-tech marketing strategy. Here you'll find his groundbreaking ideas about tech-nology markets that made his previous books bestsellers, combined with the work of Paul Johnson, a top Wall Street technology analyst, and Tom Kippola, a high-tech consul-tant and highly successful private investor. Together they have discovered and played the gorilla game and now give readers the real rules for winning in the world of high-tech investing. Step by step you'll learn how to spot a high-tech market that is about to undergo rapid growth and development, how to identify and spread investments across the potential gorillas within the market, and how to narrow your investments to the single, emerging leader--the gorilla--as the market matures. High-tech investing can be extremely risky, but investors who learn to play the gorilla game can avoid many of the traps and pitfalls and instead start capitalizing on untold profits. Personal wealth is only a gorilla game away. 显示全部信息

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